



Prices inside  
valid January to  
March 2019



# Leasing your next car



We are Motability Operations Ltd, a company authorised and regulated by the Financial Conduct Authority.  
All Motability Scheme vehicles are leased to customers by Motability Operations Limited.

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# Getting your next car

We hope you've been enjoying getting out and about in your Motability Scheme car. As your current lease is due to end in a few months, now is a good time to start thinking about your next lease with us.

If you've already decided that leasing another car through the Motability Scheme is right for you, turn over the page for our step by step guide to getting your new car.



**If your needs have changed or you're unsure if the Scheme is still right for you, here are a few things we'd like to remind you about:**

## **Your allowance**

As long as you have at least 12 months remaining on your allowance you can choose another car. If your allowance is due to end during your next lease, just remember to keep in touch with the Department for Work and Pensions to make sure it gets renewed on time.

If you have less than 12 months remaining when it's time to place a new application, we will be able to extend your current lease until you have confirmation of your new award.

## **Your needs**

If you feel that a car is no longer suitable for your needs, there are other options available to lease through the Scheme. You can choose a car and have adaptations fitted to make driving or travelling easier, or maybe a Wheelchair Accessible Vehicle, scooter or powered wheelchair would better suit your needs over the coming years. Whichever option you choose, they all come with our all-inclusive lease package, so you can continue to enjoy the everyday freedom the Motability Scheme brings. Find out more about these options on page 10.

## **Your drivers**

If you no longer want to drive yourself, or want to change your current named drivers, there are just a few simple rules around who can be covered on your insurance. Find out more about named drivers at [motability.co.uk/drivers](https://www.motability.co.uk/drivers).

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# 5 steps to your new car



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## Step 1: Search our new car range

To bring yourself up to date with our wide choice of cars from all the major manufacturers visit [motability.co.uk](https://www.motability.co.uk). Then use our 'online car search tool' to help you browse and shortlist cars you are interested in. You can compare specifications, performance, weekly rental price, view external and internal pictures and read 'What Car' reviews.

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## Step 2: Visit a dealer

You can stay with your existing dealer, alternatively, if you want to find a different one, our 'Find a dealer' search at [motability.co.uk/findadealer](https://www.motability.co.uk/findadealer) will locate those nearest to you and provide contact details. Remember, test drives can be arranged with our specialists and are the best way to make sure the cars you are interested in are right for you.

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## Step 3: Order your new car

Once you are happy with your choice, your dealer will complete your order application for you at the dealership. To place your order you will need to have the following documents with you:

- Driving licences for each intended driver
- Certificate of entitlement from either the Department for Work and Pensions, or Veterans UK
- Proof of address (e.g. recent utility bill)
- Your named driver consent form included with this guide

You will be asked to sign a Statement of Responsibilities and Suitability form that confirms that you understand and agree to the Scheme rules and then they will arrange a delivery date with you.



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## Step 4: Getting prepared

### Book an MOT for your current car

Your dealer should contact you to organise an MOT test (if applicable) for your current car. Costs of the test and any work to your car are covered as part of your worry-free package.

### Removing adaptations

You don't have to remove existing adaptations before you hand your car back, but if you want to, please arrange this with your Motability Scheme adaptation installer.

### Look out for your new PIN

We will send this to you with information about your new lease. Your PIN enables you to 'sign' the paperwork electronically at the dealership, so it's important to take it with you when you pick up your new car.

### Keep in touch with your dealer

With a month or so to go, it's a good idea to check that everything's on schedule. If there's a delay, don't worry, your dealer can arrange for you to keep your current car until the new one is ready. However, if you are already in a lease extension and there is a delay with the delivery of your new vehicle, please call our Customer Services team on **0300 456 4566** to arrange this.

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## Step 5: Collect your new car

### Taking delivery

On delivery day your dealer will take you around your new car and answer any questions. You will need to take your driving licence and the letter we sent you with your PIN. Before entering your PIN to complete your agreement, please make sure you are happy with your car in every respect.

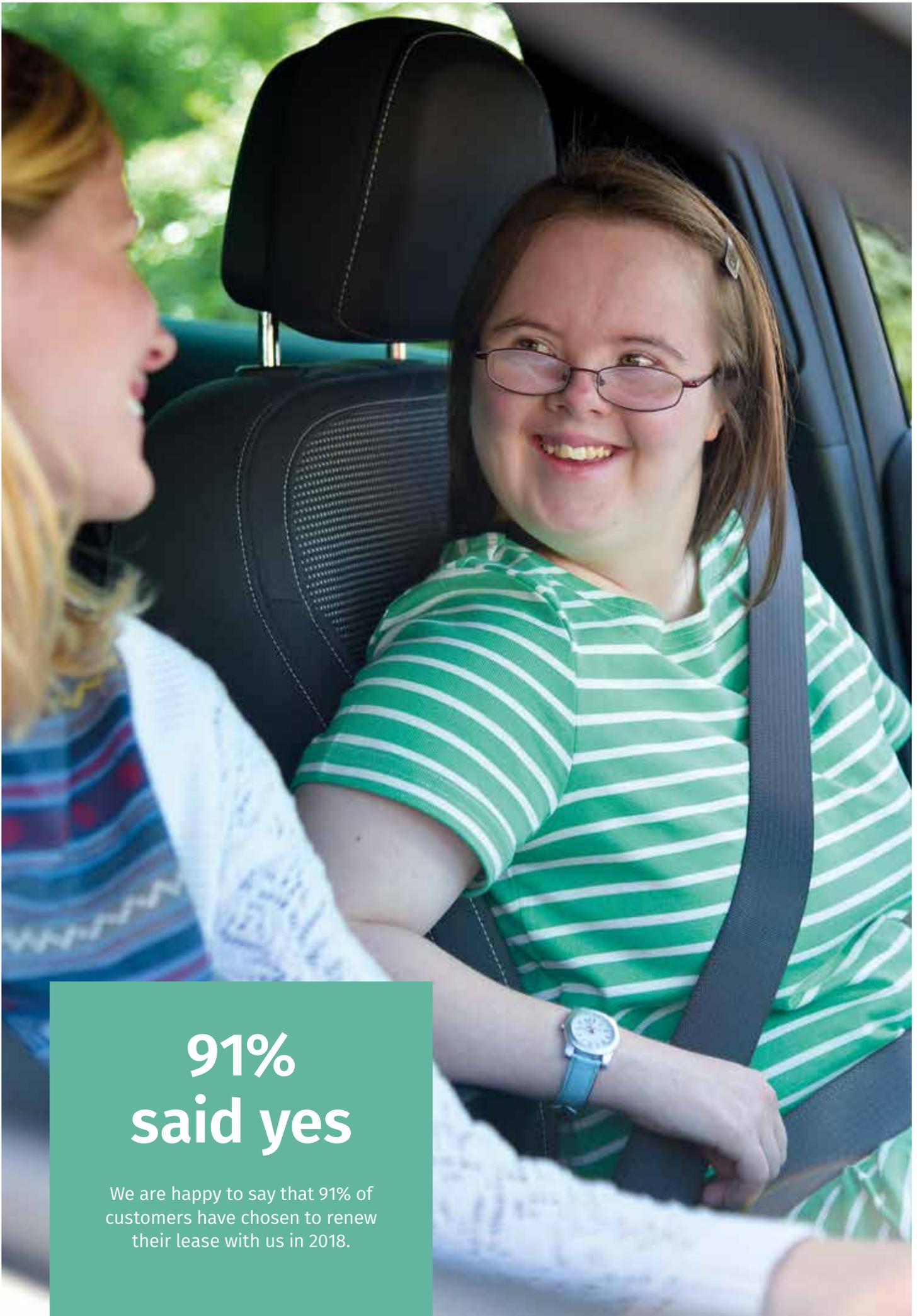
### Hand back your current car

On delivery day you will also need to hand back your current car and any accompanying documents. The dealer will take a brief condition description of the car and provided it's returned in good condition, you could receive a Good Condition Bonus a few weeks later.

### Delivery day reminders

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- Return your current car to the dealer supplying your new one
- Hand back any documents and spare keys for your current car
- Don't forget to take your driving licence and the letter we sent you with your PIN
- Check that you and your named drivers are on the insurance
- Make sure the dealer has your up-to-date contact details



**91%**  
**said yes**

We are happy to say that 91% of customers have chosen to renew their lease with us in 2018.

# Snapshot of our cars

To be sure we're always offering a wide range of cars at affordable prices, every three months we negotiate with manufacturers and update our prices. Explore the full range at [motability.co.uk](http://motability.co.uk).

Key:

- Cost is less than your mobility allowance
- Cost is the same as your mobility allowance
- Cost is the same as your mobility allowance plus an advance payment
- ✓ Lower emission models



**MG3**  
1.5 VTI-Tech Excite 5dr / 47.1 MPG  
Manual. Petrol.  
**£47.25 per week**

→ You keep £12.50 per week\*



**Suzuki Ignis**  
1.2 Dualjet SZ-T 5dr / 60.1 MPG  
Manual. Petrol.  
**£55.50 per week**

→ You keep £4.25 per week\*



**Nissan Juke**  
1.6 Bose Personal Edition 5dr / 43.5 MPG  
Automatic. Petrol.  
**Total mobility allowance**

→ £0 Advance payment



**Toyota C-HR**  
1.2 Icon Coupe 5dr / 47.9 MPG  
Manual. Petrol.  
**Total mobility allowance**

→ £0 Advance payment



**Hyundai Tucson**  
1.6 GDi SE Nav 5dr / 39.8 MPG  
Manual. Petrol.  
**Total mobility allowance**

→ £0 Advance payment



**Citroen C4 Cactus**  
1.2 PureTech Flair 5dr / 55.4 MPG  
Automatic. Petrol.  
**Total mobility allowance**

→ £0 Advance payment



**Kia Niro**  
1.6 2 GDi 5dr / 76.3 MPG  
Automatic. P/Electric.  
**Total mobility allowance** ✓

→ £0 Advance payment



**Renault Kadjar**  
1.3 TCe Dynamique Nav 5dr / 47.9 MPG  
Manual. Petrol.  
**Total mobility allowance**

→ £0 Advance payment



**SEAT Leon**  
2.0 TSI FR 5dr / 45.6 MPG  
Automatic. Petrol.  
**Total mobility allowance**

→ £0 Advance payment

Prices and features of car models shown are correct at the time of printing and may be subject to adjustments or withdrawal in the event of any changes taking place which affect the cost of provision of the lease agreement. In the coming months the wider car market may experience longer delivery times or availability issues with some makes and models and customers are advised to discuss this with their dealer at the point of application. Prices shown are valid for recipients of the HRMC of the DLA and ERM of PIP making an application between 01/01/2019 and 31/03/2019, but may be subject to change. Customers are advised to check any specifically required vehicle features with their dealer at the point of application. All vehicles shown are for illustrative purposes only. \*This is the amount of your



**Skoda Octavia**  
1.0 TSI SE Estate 5dr / 58.9 MPG  
Manual. Petrol.  
**Total mobility allowance**

→ £0 Advance payment



**Volkswagen Golf**  
1.0 TSI SE 5dr / 60.1 MPG  
Manual. Petrol.  
**Total mobility allowance**

→ £0 Advance payment



**MINI Countryman**  
1.5 Cooper Classic 5dr / 47.9 MPG  
Manual. Petrol.  
**Total mobility allowance**

→ £0 Advance payment



**Vauxhall Crossland X**  
1.2 Elite 5dr / 55.4 MPG  
Manual. Petrol.  
**Total mobility allowance**

→ £0 Advance payment



**Ford Focus**  
1.0T Zetec 5dr / 58.9 MPG  
Manual. Petrol.  
**Total mobility allowance**

→ £295 Advance payment



**Audi A3**  
1.0TFSI 30 SE Technik 5dr / 56.5 MPG  
Manual. Petrol.  
**Total mobility allowance**

→ £299 Advance payment



**BMW 2 Series Gran Tourer**  
1.5 218i SE 5dr 7st / 47.1 MPG  
Manual. Petrol.  
**Total mobility allowance**

→ £399 Advance payment



**Peugeot Rifter**  
1.5 BlueHdi Allure 5dr / 65.7 MPG  
Automatic. Diesel.  
**Total mobility allowance**

→ £799 Advance Payment



**Mitsubishi Outlander**  
2.0 Juro 4WD 5dr 7st / 37.7 MPG  
Automatic. Petrol.  
**Total mobility allowance**

→ £1,099 Advance payment



**Mercedes-Benz B-Class**  
1.6 B200 Excl. Edition 5dr / 44.1 MPG  
Manual. Petrol.  
**Total mobility allowance**

→ £1,599 Advance payment



**Honda CR-V**  
1.5 VTEC TURBO SE 4WD 5dr / 42.8 MPG  
Manual. Petrol.  
**Total mobility allowance**

→ £2,299 Advance payment



**Renault Zoe**  
E i Dynamique Nav 5dr  
Automatic. Electric.  
**Total mobility allowance** ✓

→ £3,999 Advance Payment

higher rate mobility allowance which will continue to be paid to you by the Department for Work and Pensions (DWP). This amount is based on the current weekly allowance rate of £59.75 and will increase if the DWP makes its annual allowance increase (usually in April). Prices for cars shown in blue and green mean that all of your weekly higher rate mobility allowance, including any increases, is paid to Motability Operations Limited. From 01/01/2019 miles per gallon (MPG) performance is measured using the new WLTP fuel economy tests which typically give lower MPG performance than the old NEDC tests. MPG figures are indicative figures and do not necessarily represent real driving results. See manufacturer websites for the most up-to-date MPG performance. Motability Operations Limited is authorised and regulated by the Financial Conduct Authority.

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# Options to suit you

As well as standard cars, the Motability Scheme provides other vehicle options each with the same all-inclusive package.

## Car Adaptations

Adaptations can make driving and travelling by car easier. Many are available at no extra cost if fitted at the start of your lease and in most cases can be fitted so that your named drivers can continue to use standard controls. Find out more at [motability.co.uk/adaptations](https://www.motability.co.uk/adaptations).

## Wheelchair Accessible Vehicles (WAVs)

WAVs may be worth considering if you find transferring from your wheelchair and storing it difficult. There's a wide range of models available, with the option of leasing new, or nearly new models. Find out more at [motability.co.uk/wavs](https://www.motability.co.uk/wavs).

## Scooters and powered wheelchairs

If you've decided against a car, but still want the independence personal transport brings, a scooter or powered wheelchair may well provide the answer. Find out more at [motability.co.uk/scooters](https://www.motability.co.uk/scooters).

## Extending your current lease

If you have driven fewer than 15,000 miles, or if you have certain adaptations fitted to your current car, you may wish to consider extending your current lease for another one or two years. For more information please call our Customer Services team on **0300 456 4566**.

## Not renewing your lease?

If you've decided that leasing with us isn't right for you at the moment, all you have to do is arrange a time to hand your car back to your managing dealer at the end of your lease. You will also need to contact the Department for Work and Pensions to re-apply for your tax exemption certificate. Of course, we will be very sorry to see you go, but hope we'll be able to provide you with another car, WAV, scooter or powered wheelchair in the future.



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# Ready to renew?

## Useful contacts

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### The Motability Scheme

Browse our latest list of new cars at [motability.co.uk](https://www.motability.co.uk)  
Find a choice of dealerships near you at [motability.co.uk/findadealer](https://www.motability.co.uk/findadealer)  
Or call one of our team on **0300 456 4566**

If you have specialist Minicom equipment, please call our text phone **0300 037 0100**

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### Disability Living Allowance (DLA) or Personal Independence Payment (PIP) / Questions about your allowance

#### Department for Work and Pensions:

Disability Living Allowance: **0800 121 4600**  
Personal Independence Payment: **0800 121 4433**  
[dwp.gov.uk](https://www.dwp.gov.uk)

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### Department for Communities (NI)

Disability Living Allowance: **0800 587 0912**  
Personal Independence Payment: **0800 587 0932**  
[communities-ni.gov.uk](https://www.communities-ni.gov.uk)

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### War Pensioners' Mobility Supplement (WPMS) or Armed Forces Independence Payment (AFIP)

Veterans UK  
**0808 191 4218** [veterans-uk.info](https://www.veterans-uk.info)

## Keep in touch



If you are not receiving a monthly e-newsletter but would like to hear from us, it may be because we don't have an email address for you, or because you haven't consented to receive information about the Scheme by email.

To receive e-newsletters, simply update your details at [motability.co.uk/updatedetails](https://www.motability.co.uk/updatedetails).



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