



**Motability**

The leading car scheme for disabled people

# 5 steps to leasing your next car

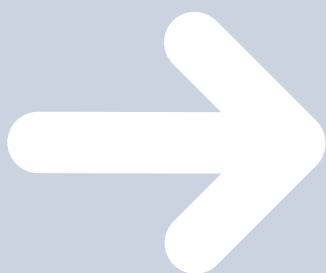
Choosing, ordering and preparing for  
the arrival of your new car



Prices inside  
valid July to  
September  
2017



# Are you looking forward to leasing a new car in three months' time?



We hope you've enjoyed leasing your current car through the Motability Scheme. If you decide to remain on the Scheme, and with the end of your lease just three months away, now's the time to start making plans, to be sure your new car arrives when your existing lease expires. Over the next few pages we'll take you through a simple **5 step guide**, from choosing your next car, to the day you collect it.





### Don't forget

Just like your current lease, your new one will be 'all-inclusive'. So, insurance for two drivers, servicing, full RAC breakdown cover, tyre and windscreen repair, are all included in the weekly price. As is the MOT and a 60,000 mileage allowance over three years. This means with the Motability Scheme, the only running cost to you is your fuel.

### Who we are

We are Motability Operations Ltd, a company authorised and regulated by the Financial Conduct Authority. All Motability Scheme vehicles are leased to customers by us.

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# 5 steps to your new car

If you'd like to renew your lease with us, the next few pages will guide you through each step, in suggested priority order, up to the arrival of your new car in around three months' time.



## Step

# 1



### Consider your needs

- The most important step to getting your next vehicle is taking the time to carefully consider your needs today and whether they may change over the course of your new three year lease.
- The Motability Scheme offers a range of car makes and models, as well as adaptations that can be fitted to make travelling and driving easier. Find out more at [motability.co.uk/adaptations](https://www.motability.co.uk/adaptations).
- If a car is no longer the best option for you, we provide a choice of wheelchair accessible vehicles, scooters and powered wheelchairs, for more details see page 11.







## Step

# 2



### Search our car range

→ To bring yourself up to date with our wide choice of cars from all the major manufacturers visit **motability.co.uk**. Then use our handy online 'Car search' to help you browse and shortlist cars you are interested in. You can compare specifications, performance, weekly rental price, view external and internal pictures - and read 'What Car' reviews.

→ If you want to find a different dealer to the one you have now, our 'Find a dealer' search at **motability.co.uk/findadealer** will locate those nearest to you and provide contact details. All our dealerships have trained Motability Scheme specialists on hand for help and advice.

→ Test drives can be arranged with our specialists and are the best way to make sure the cars you are interested in are right for you.



## Step

# 3



### Order your new car

→ The dealer you choose will complete your order for you at the dealership. Please remember you will need to take the following documents with you:

- Your Certificate of Entitlement (provided by the Department for Work and Pensions, or Veterans UK)
- Driving licences for each intended driver
- Proof of address (e.g. a utility bill)
- Your named driver consent form (included with this guide)

→ Your dealer will ask you to sign a Statement of Responsibilities and Suitability form that confirms that you understand and agree to the Scheme rules. They will then arrange a delivery date with you.



## Step

# 4



### Getting prepared

#### Book an MOT for your current car

→ Your dealer should contact you to organise an MOT test. Most cars pass without any problems and costs are covered as part of your worry-free package.

#### Removing adaptations

→ You don't have to remove existing adaptations before you hand your car back, but if you want to, please arrange this with your Motability Scheme adaptation installer.

#### Look out for your new PIN

→ We will send this to you with information about your new lease. Your PIN enables you to 'sign' the paperwork electronically at the dealership, so it's important to take it with you when you pick up your new car.

#### Keep in touch with your dealer

→ With a month or so to go, it's a good idea to check that everything's on schedule. If there's a delay, don't worry, your dealer can arrange for you to keep your current car until the new one is ready. However, if you are already in a lease extension and there is a delay with the delivery of your new vehicle, please call **0300 456 4566** to arrange this.



## Step

# 5



### Collect your new car

#### It's delivery day

→ Your dealer will give you a tour of your new car and answer any questions you have. You will need to take your driving licence plus the letter we sent you with your PIN. Before entering your PIN to complete your agreement, please make sure you are happy with your car in every respect.

#### Hand back your current car

→ On delivery day you will also need to hand back your current car and any accompanying documents. The dealer will take a brief condition description of the car and provided it's returned in good condition, you could receive a £250 bonus a few weeks later.



#### Delivery day reminders

- Return your current car to the dealer supplying your new one
- Hand back any documents and spare keys for your current car
- Don't forget to take your driving licence and the letter we sent you with your PIN
- Check that you and your named drivers are on the insurance
- Make sure the dealer has your up-to-date contact details for information such as service reminders



# 92% said yes!

We are happy to say that 92% of customers said 'yes' and chose to renew their lease with us in 2016.

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**Over the page**  
Just a few examples  
of our latest cars  
and prices.

# Snapshot

This is just a small sample of our exciting new car line-up from our three price options. Enjoy exploring the full range of latest makes and models at [motability.co.uk](http://motability.co.uk).

## Key:

- Cost less than your mobility allowance
- Cost the same as your mobility allowance
- Cost the same as your mobility allowance plus an Advance Payment
- ✓ = Lower emission models



Fiat 500  
1.2 POP / 60.1 MPG  
Manual. Petrol. 3 door.  
**£55.00 per week**

You keep £3.00 per week\* ←



Nissan Juke  
1.6 Acenta / 44.8 MPG  
Automatic. Petrol.  
**£56.75 per week**

You keep £1.25 per week\* ←



Mitsubishi ASX  
1.6 2 / 48.7 MPG  
Manual. Petrol.  
**Total mobility allowance**

£0 Advance Payment ←



Hyundai Tucson  
1.6 GDi Blue Drive S / 44.8 MPG  
Manual. Petrol.  
**Total mobility allowance**

£0 Advance Payment ←



Seat Leon  
1.6TDi SE Dynamic Tech / 68.9 MPG  
Automatic. Diesel.  
**Total mobility allowance**

£0 Advance Payment ←



Citroen C3  
1.2 PureTech Feel / 60.1 MPG  
Manual. Petrol.  
**Total mobility allowance**

£0 Advance Payment ←



Suzuki Vitara  
1.6 SZ-T / 53.3 MPG  
Manual. Petrol.  
**Total mobility allowance**

£0 Advance Payment ←



Honda Jazz  
1.3 i-Vtec EX / 57.6 MPG  
Automatic. Petrol.  
**Total mobility allowance**

£0 Advance Payment ←



Peugeot 2008 SUV  
1.2 PureTech Active ACB / 57.6 MPG  
Manual. Petrol.  
**Total mobility allowance**

£0 Advance Payment ←

Prices and features of car models shown are correct at the time of printing and may be subject to adjustments or withdrawal in the event of any changes taking place which affect the cost of provision of the lease agreement. Prices shown are valid for recipients of the HRMC of the DLA and ERM of PIP making an application between 01/07/2017 and 30/09/2017, but may be subject to change. Customers are advised to check any specifically required vehicle features with their dealer at the point of application. All vehicles shown are for illustrative purposes only. \*This is the amount of your higher rate mobility





Skoda Octavia  
1.4 TSi SE Estate/ 56.5 MPG  
Automatic. Petrol.  
**Total mobility allowance**

£0 Advance Payment ←



DS 3  
1.2 PureTech Elegance / 65.7 MPG ✓  
Manual. Petrol. 3 door.  
**Total mobility allowance**

£0 Advance Payment ←



Ssangyong Tivoli  
1.6 SE / 44.1 MPG  
Manual. Petrol.  
**Total mobility allowance**

£0 Advance Payment ←



Kia Sportage  
1.6 GDi 1 / 42.2 MPG  
Manual. Petrol.  
**Total mobility allowance**

£0 Advance Payment ←



Volkswagen Golf  
1.0 TSi SE Nav / 58.9 MPG  
Manual. Petrol.  
**Total mobility allowance**

£49 Advance Payment ←



Renault Kadjar  
1.2 TCe Dynamique Nav / 50.4 MPG  
Manual. Petrol.  
**Total mobility allowance**

£95 Advance Payment ←



Ford Fiesta Zetec ✓  
1.0T B&O Play Series / 65.7 MPG  
Manual. Petrol.  
**Total mobility allowance**

£195 Advance Payment ←



Mazda 2  
1.5 SE-L Nav / 58.9 MPG  
Automatic. Petrol.  
**Total mobility allowance**

£299 Advance Payment ←



Jeep Renegade  
1.6 Longitude / 47.1 MPG  
Manual. Petrol.  
**Total mobility allowance**

£395 Advance Payment ←



Toyota Auris ✓  
1.8 Icon Hybrid / 78.5 MPG  
Automatic. Hybrid.  
**Total mobility allowance**

£445 Advance Payment ←



Volvo V40  
2.0 Cross Country / 50.4 MPG  
Manual. Petrol.  
**Total mobility allowance**

£699 Advance Payment ←



Vauxhall Insignia  
1.5 Turbo SRi Grand Sport / 47.1 MPG  
Manual. Petrol.  
**Total mobility allowance**

£899 Advance Payment ←

allowance which will continue to be paid to you by the Department for Work and Pensions (DWP). This amount is based on the current weekly allowance rate of £58.00 and will increase if the DWP makes its annual allowance increases (usually in April). Prices for cars shown in blue and red mean that all of your weekly higher rate mobility allowance, including any increases, is paid to Motability Operations Limited. All MPG figures quoted are combined, indicative figures and do not necessarily represent real driving results. Motability Operations Limited is authorised and regulated by the Financial Conduct Authority.

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# Good to know

Handy information and some other options open to you through the Motability Scheme

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## Extending your current lease

If you have driven fewer than 15,000 miles or, if you have certain adaptations fitted to your current car, you may wish to consider extending your current lease for another one or two years.

For more information please call our Customer Services team on **0300 456 4566**.



## You can add or change your named drivers at any time

There are just a few rules around who can drive your car, to make sure it's being used for the benefit of the customer.

- Only one named driver under 21 is permitted – this could be you, or another driver living at the same address.
- Named drivers should live within five miles of your address. We will, however, consider requests to include drivers outside of this range where this is essential to support your mobility needs.
- We may consider fitting a location tracker if none of your named drivers are resident at your address, or you live in a care home where a number of drivers have access to the car. If this is the case, we will always speak to you in advance. Drivers under the age of 25 are restricted to cars with a lower ABI Insurance Group and power output. Therefore it is important to consider whether you will require a driver aged under 25 during your lease, before you choose your car.

Find out more at [motability.co.uk/drivers](https://www.motability.co.uk/drivers).





## It's not just cars you can lease

There's also a wide range of Wheelchair Accessible Vehicles (WAVs), scooters and powered wheelchairs that you can lease on the Scheme. You'll find useful advice and details about each on our website.

### Small, medium and large WAVs

→ WAVs may be worth considering if you find transferring from your wheelchair and storing it difficult. There's a wide range of models available, with the option of leasing new, or nearly new models. You can locate your nearest WAV supplier and find out more at [motability.co.uk/wavs](https://www.motability.co.uk/wavs).

### Scooters and powered wheelchairs

→ If you've decided against a car, but still want the independence personal transport brings, a scooter or powered wheelchair may well provide the answer. The lease works in the same way as the car Scheme, with the same all-inclusive package. You can find out more and view small, medium and large models at [motability.co.uk/scooters](https://www.motability.co.uk/scooters).

## Not renewing your lease?

If you've decided that leasing another car with us isn't the right move for you at the moment, all you have to do is arrange a time to hand your car back to your managing dealer at the end of your lease.



## Useful contacts

### To renew your existing lease:

View our choice of cars at [motability.co.uk](https://www.motability.co.uk).

Find a dealer near you at [motability.co.uk/findadealer](https://www.motability.co.uk/findadealer).

Or call one of our team who will be happy to help **0300 456 4566**.



## Keep in touch

To sign up and receive our Scheme e-newsletter with all the latest news and updates just go to [motability.co.uk/signup](https://www.motability.co.uk/signup).

→ You will also need to contact the Department for Work and Pensions (DWP) to re-apply for your tax exemption certificate. Needless to say, we will be sorry to see you go, but hope we'll be able to provide you with another car, WAV, scooter or powered wheelchair in the future.





See a huge display  
of vehicles at our  
**One Big Day** events  
[motability.co.uk/onebigday](https://www.motability.co.uk/onebigday)



For the latest  
Motability Scheme  
news, subscribe to  
our e-newsletter at  
[motability.co.uk/signup](https://www.motability.co.uk/signup)

## At a glance:

### 5 steps to your next car

- Step 1** Think about your needs and preferences over the next three years.
- Step 2** Search the huge range of new car options on our website and arrange test drives with your dealer.
- Step 3** With three months of your current lease to go, it's time to place an application for your next car.
- Step 4** Your dealer will contact you to arrange an MOT test for your current car. Look out for your new PIN, check all your personal documents are in order, and keep in touch with your dealer.
- Step 5** Pick up your new car and enjoy another three years of worry-free motoring.

View our huge choice of cars to lease at [motability.co.uk](https://www.motability.co.uk)  
Find a dealer near you at [motability.co.uk/findadealer](https://www.motability.co.uk/findadealer)  
Or call one of our team on **0300 456 4566**

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