

Planning your dealer visit checklist

Things you should consider when arranging a visit to a dealer

- Book an appointment** with the Motability Specialist at your dealership to discuss your requirements
- Visit several Motability dealers** when choosing a car. It will give you a better idea of which type of car best suits your needs
- Take someone with you;** choosing a car is a big decision and having someone there to talk things over with often helps
- If you wish to nominate a driver,** they should come with you and test drive the car too
- If you use a wheelchair or any other mobility aid,** take it with you so you can try the car out for size and accessibility
- Write down any questions** you have and take these with you as a reminder
- Make a checklist of any specifics or extras** you want in your new car (adjustable seats, electric windows, etc.) This will help your dealer in finding you a suitable car.

Once you're at the dealers:

- Make the most of the dealer's expertise;** don't be afraid to ask them questions
- Take a test drive;** drive or ride in every car you are interested in
- Ask about trade-in;** you may be able to use the value of your old car against the Advance Payment of your new one
- If you're planning to name a driver under the age of 25,** ask about young driver restrictions
- Don't feel pressured** to make a decision; the final choice is yours so don't rush into it