



# case for support



# // Thank you

## Trusts and Foundations

Motability would like to acknowledge the support of the following trusts and foundations that have supported our work in 2010/11:

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The Sylvia Aitken Charitable Trust  
The Appletree Trust  
The Ardwick Trust  
The Ian Askew Charitable Trust  
Axis Foundation  
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The Ballinger Charitable Trust  
The Nicky and Eileen Barber Charitable Trust  
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The George Henry Collins Charity  
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The Miss Doreen Stanford Trust  
Stansted Airport Community Trust  
The Steinberg Family Charitable Trust  
The Hugh (Robin) Stevens Charity  
Suffolk Life Charitable Foundation  
The Bernard Sunley Charitable Foundation  
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The Ray Harris Charitable Settlement  
The Reginald Unwin Dudley Charity  
The Trefoil Trust  
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The Michael & Anna Wix Charitable Trust  
Woburn Charitable Trust  
The Wolfson Foundation  
The Zochonis Charitable Trust

# // Motability provides freedom and independence to the lives of disabled people and their families.

For many disabled people, access to suitable transport empowers them to pursue work or education, to participate more actively within their communities and social networks, attend medical appointments, or go shopping – in short, to enjoy the independence that so many of us take for granted.

Motability is a national UK charity, established in 1977 and incorporated by Royal Charter. Motability's objective is to provide disabled people with affordable access to personal transport, such as a car, scooter or powered wheelchair so that they can become more mobile and live life to the full.

## How the Motability Car Scheme works

Motability enables disabled people to use their government-funded mobility allowance to lease a car, scooter or powered wheelchair. The following allowances can be used:

- Higher Rate Mobility Component of Disability Living Allowance (HRMC DLA) or
- War Pensioners' Mobility Supplement.

Over 95% of customers choose to lease their vehicle from Motability as this option provides a worry-free mobility package which includes comprehensive insurance, road tax, servicing, tyres and breakdown cover.

## Motability's Charitable Grants

If a standard car does not meet the needs of an individual, then they may apply to Motability for a charitable grant. Motability can only help those who are unable to afford the mobility solution they need. Those who do qualify could get help towards:

- **Adaptations** – such as fitting an in-car wheelchair stowage system or infra-red controls.
- **Driving lessons** – for 16 to 24 year olds.
- **Advance Payments** – help towards the upfront payment of a suitable car on the Scheme.

Motability only helps those in genuine need and all applications are subject to means testing. We receive no statutory support towards our charitable work which is reliant on the generosity of our supporters.

In 2010/11 Motability made 2820 charitable grants to help disabled people living in the UK. Here are just a few of the people we helped:



### Elisabeth

Six-year-old Elisabeth is happy, lively and outgoing and loves music, singing and decorating cakes with her mum. She has spina bifida and hydrocephalus – conditions which affect her nervous system and mobility. She cannot walk or stand independently and uses a wheelchair full time.

Her mum, Sam, explains: "We knew that Elisabeth was going to be born disabled but nothing prepared us for the impact it would have on family life. As she got older, we struggled to lift her into the car, and there wasn't enough space for the wheelchair and the whole family to travel together."

Sam approached Motability who assessed the family's needs, and gave them a grant towards a suitable Wheelchair Accessible Vehicle. Motability also provided a charitable grant for ramped access for the rear of their car, so that Elisabeth can access the car easily whilst seated in her wheelchair.

"After we got the car and ramp, we went on our first family camping trip – something we couldn't have done without it."



### Shelley

Shelley is a bright 17 year old studying at college for her 'A' Levels, but Shelley, like her twin sister Leanne, was born with cerebral palsy, which severely limits her ability to walk. Shelley's parents Heather and Nick are both nurses and work shifts, making it difficult for them to drive both her and Leanne to the places they want to go such as to and from college and visiting friends.

Motability provided Shelley with a grant and she is now taking driving lessons and making good progress. Shelley's mum said, "It's very easy with the girls' condition to fall into the trap of remaining housebound, but this is an important phase of Shelley and Leanne's lives. Learning to drive will give Shelley the independence she needs that many teenagers take for granted."

## How we raise the money...

Our voluntary income is raised in a variety of ways; donations from charitable trusts and foundations, corporate support, individuals who fundraise for us and from our trading activity.

## Trusts and foundations

Grant-making organisations contributed an amazing £270,000 towards our charitable work last year. Motability received 180 trust gifts; ranging from a few hundred to thousands of pounds and all of which helped to transform people's lives.

## Corporate fundraising

Last year our corporate partners raised over £248,000 for Motability from employee fundraising, corporate donations and events. Here are some examples of what they did to help:

- Corporate supporter RSA raised over £94,000 from events and employee fundraising.
- Asda donated over £30,000 from their fines on non-disabled people using parking bays reserved for disabled motorists.
- Enterprise Rent-a-car donated £9,000 to help disabled people in the areas where they work.

- Over £9,000 was raised from people giving to us via Give As You Earn.
- Ai Claims Solutions raised over £4,000 from their employees.
- Autoglass donated £2,000 to help disabled people in the areas where they work.
- 45 companies supported our Christmas Appeal.

## Individual giving

Our individual supporters continue to make a huge contribution to our work by making regular gifts; supporting our raffles and appeals; undertaking a challenge event, and raising funds through sponsorship. Individuals also contribute to Motability by leaving us a legacy or making a gift in remembrance of a loved one. We rely on the continued support of these committed individuals and thank them for their generosity.

## Trading

Each year Motability raises funds from our trading activities which includes seasonal product sales and commission earned from our affinity Home, Pet and Travel insurance products and our national events programme.



### Joan

Joan is 68 years old and has recently retired from her career as a fashion retail seamstress. She now has arthritis in her spine and knees and uses a powered wheelchair as she cannot walk long distances; she also has an assistance dog to help her.

"Life was very stressful before I discovered Motability," explains Joan. "My late husband, who was also disabled, and I spent five years travelling to hospital in a 10 year old car that frequently broke down. I used to spend so much money getting my old car repaired and I still worried about it breaking down on each journey. Joan applied to Motability and was able to exchange her Government funded mobility allowance for a suitable car. She then applied for a charitable grant through Motability to pay for a wheelchair hoist.

Joan comments, "My Motability car has given me my life back. I can go anywhere with confidence and in safety. The wheelchair hoist is so easy to use; all it takes is a push of a button to get my wheelchair in and out of the car."



### Kyle

Four-year-old Kyle is a happy child "rarely without a smile on his face," says his proud mum Carine. He loves cricket, tennis and football and enjoys listening to music.

"Kyle has cerebral palsy and quadriplegia (paralysis)," explains Carine, "so his mobility is limited. He is currently learning to use a specialised computer in his speech therapy so he can talk."

Carine and her family have just taken delivery of their first car on the Motability Scheme, a Ford Galaxy, which has taken a lot of the daily stress out of family life. Motability gave a charitable grant for this car to Carine as it would meet the family's specific requirements.

Motability then helped Carine by making a charitable grant to cover the cost of the Advance Payment needed for this vehicle.

# // Thank you

## Companies, Organisations and Individuals

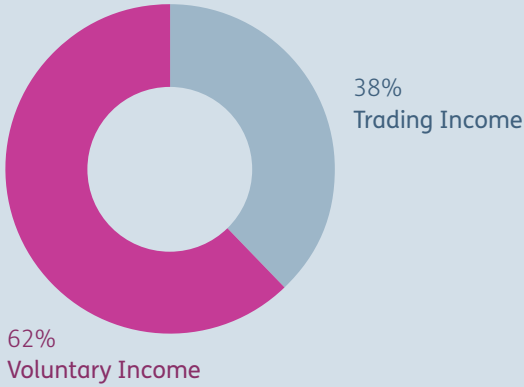
On behalf of all those customers who have benefited from their generosity, Motability would like to thank everyone who supported us in 2010/11.

In particular we wish to acknowledge the support of:

Adaptacar Ltd	epyx Ltd	Old Holly Farm
Adapted Vehicle Hire Limited	Eric Clapton	Paul Starr
Ai Claims Solutions	Europcar	Pennon Group Plc
Ainsley Harriott	Everton Football Club	Peter Kay
Alamo	Finance Mitsubishi	Phil Vickery
Alan Hudson Ltd	Ford Retail	Phillip Chapman Car Care
Alan Tomlinson	Frankie Boyle	PING
Alexandra Burke	Gary Rhodes	Pitney Bowes
Allianz Cornhill Insurance plc	Gino D'Acampo	PL Mobility
Allied Vehicles Ltd	GM Coachwork	Prudential PLC
Arsenal Football Club	Golfstream	Quality Repair Centres
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Atlas Conversions	Haven Holidays	Rangers FC
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BCA	Inside Spa	RG Investigations
Big Publishing	Jamie Oliver	Robyn
Blackburn Rovers Football Club	Jason Manford	Ross Noble
Blackpool Football Club	Jim Doran Hand Controls	RSA
Bournemouth and West Hampshire Water Plc	Jimmy Carr	Rumer
Bowland Wild Boar Park	John Bishop	Russell Howard
Brian Turner	John Lewis Partnership	Russell Watson
Bristol Zoo Gardens	John Swire & Sons Limited	Sally Morgan
BSM	John Torode	Sanctuary
BTO	Karaoke Me!	SELCO Masters Football
Busy Bees - Welwyn	Katy Perry	Sellafied Ltd
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Casa Italia	Kewal Mobility Engineering	Shepherd Building Group Ltd
CAT Vehicle Logistics	KT Tunstall	Sherwood Compliance
Celtic Manor	Kylie Minogue	Sir Nick Faldo
Churchgate Primary School	Ladysmith Black Mambazo	Sirus Automotive Ltd
City Motor Services (Cardiff)	Lawrence Graham	Steering Developments Ltd
Clark & Partners Limited	Lee Westwood	Sunderland Association Football Club
Constables Limited	Lewis Reed	Sunningdale Golf Club
Copart	Liverpool Football Club	Taylors of Harrogate
Cowal Mobility Aids Ltd	London Marriott Hotel, County Hall	Techmobility Sussex
Dara O'Briain	Lonsdale School	The Circle Spa
David Nicholls Mobility	M & J Irving	The Green Man Hotel, Old Harlow
De Vere Hotels	Manchester City Football Club	The Saturdays
Disabled Care & Mobility	Manchester United	Thomas Davis & Co (London) Ltd
Diversity	Manheim Europe	Tim Minchin
Down Hall Hotel	McCain Foods (GB) Ltd	Tinie Tempah
DWF LLP	Michael Flatley	Torquay Squadron
Dylan Moran	Michael McIntyre	Tottenham Hotspur Football Club
Eaga Plc	Mitchells Garage (Lowestoft) Ltd	Vauxhall
Ed Byrne	Motability Operations	Waitrose
Elbow	National Car Rental	Widnes Car Centre Ltd
Electrocomponents plc	Next Plc	Wookey Hole Ltd
Eliza Doolittle	Noah's Ark Zoo Farm	WPP 2005 Ltd
Enterprise Rent-a-car	Npower	York Racecourse
	N-tec Uk	

# // How we raised and spent our charitable grants fund in 2010/11

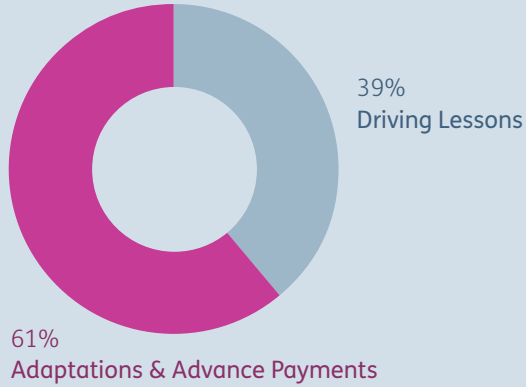
## Income



	£'000
Voluntary Income	<b>2,231</b>
Trading Income	<b>1,363</b>
Investment Income	<b>16</b>
<b>Total incoming resources</b>	<b>3,610</b>

This is extracted from Motability's Annual Accounts

## Expenditure



	£'000
Adaptions & Advance Payments	<b>1,406</b>
Driving Lessons	<b>887</b>
<b>Total value of charitable grants to disabled people</b>	<b>2,293</b>

This is extracted from Motability's Annual Accounts

If you would like to learn more about Motability, please contact our Supporter Care team on **0845 166 8786** or email **fundraising@motability.co.uk** or visit our website: **motability.co.uk**

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Registered Charity: 299745  
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Motability provides excellent mobility solutions to those with disabilities all around the UK and with just over 580,000 customers it makes a real difference to people's lives. RSA is committed to supporting Motability in its future success and to help build on its achievement. We are delighted to support this brochure.

Adrian Brown  
UK Chief Executive, RSA



Thanks to RSA for sponsoring this brochure